



培训课题目录 2024

Training Topics Overview 2024

管理和领导力 Management and Leadership

领导力发展项目

Leadership Development Program

敏捷领导力——创新赋能领导力

Agile Leadership - Innovative and Empowering Leadership

敏捷领导力——自驱领导力

Agile Leadership - Self-Driven Leadership

敏捷管理——推动卓越绩效

Agile Management - Driving Performance Excellence

敏捷管理——高效授权与赋能

Agile Management - Efficient Delegation and Empowerment

高情商领导力提升

Leadership EQ

冲突管理和掌控矛盾困难场景技巧

Conflict Management & Navigating Difficult Conversations

创建高绩效团队

Building High Performance Team

敏捷转型——高效敏捷组织打造

Agile Transformation - Building Agile Organisation

绩效管理及高效辅导技巧

Performance Management and Effective Coaching Skills

领导技能 - 领导、激励和鼓舞

Lead, Motivate & Inspire – Leadership Skills

网络安全（面向经理和管理层）

Cybersecurity for Leaders and Managers

从技术走向管理

From Technology to Management

<p>女性领导力</p> <p>Women in Leadership</p>
<p>多样性, 公平性和包容性 (面向经理和管理层)</p> <p>Diversity, Equity, and Inclusion for Leaders and Managers</p>
<p>时间管理和生产力的最佳实践与策略</p> <p>Time Management and Productivity Best Practices and Strategies</p>
<p>非财务经理的财务管理课程-沙盘模拟</p> <p>Financial Management for Non-Financial – Sand Table Simulation</p>
<p>从管理者到领导者</p> <p>Transforming from Manager to Leader</p>
<p>追根溯源, 精准决策——数据思维和数据分析在管理中的应用</p> <p>Application of Data Thinking and Data Analysis in Management</p>
<p>面向企业领导者的人工智能和机器学习</p> <p>AI and Machine Learning for Business Leaders</p>
<p>企业发展 Business Development</p>
<p>业务连续性管理</p> <p>Business Continuity Management (EN Only)</p>
<p>信息安全意识</p> <p>Information Security Awareness. (EN Only)</p>
<p>残障平等意识</p> <p>Disability Equality Awareness</p>
<p>数字化转型 Digital Transformation</p>
<p>工业4.0 -数字化创新, 智能制造升级</p> <p>Industry 4.0 - Digital innovation, intelligent manufacturing upgrade</p>
<p>中国的数字化转型</p> <p>Digital Transformation in the Chinese Context</p>
<p>企业数字化转型与数据分析</p> <p>Enterprise Digital Transformation and Data Analytics</p>

<p>从连接到行动, 从数治到数智——数字化转型关键——数字化转型理念</p> <p>From Connection to Action, From Digital Governance to Digital Intelligence - The Key to Digital Transformation" - Digital Transformation Concepts</p>
<p>数字化转型顶层规划设计工作坊——数字化转型实战</p> <p>Digital Transformation Top-Level Planning and Design Workshop - Digital Transformation Practices</p>
<p>数字化转型场景设计工作坊——数字化转型实战</p> <p>Digital Transformation Scenario Design Workshop - Digital Transformation Practical Combat</p>
<p>数字化转型创新工作坊</p> <p>Digital Transformation Innovation</p>
<p>人工智能的现状与未来——AI及大模型在数字化中的应用》——数字化前沿工具</p> <p>The Present and Future of Artificial Intelligence - Application of AI and Big Models in Digitalization" - cutting-edge tools for digitalization</p>
<p>成就时代企业——智能制造&数字化转型</p> <p>Intelligent Manufacturing & Digital Transformation</p>
<p>数据驱动型决策 Data-Driven Decision Making</p>
<p>人力资源数据驱动决策: 利用分析技术进行人才管理</p> <p>Data-Driven Decision Making in HR: Harnessing Analytics for Talent Management</p>
<p>劳动力分析: _劳动力规划与发展的数据驱动战略</p> <p>Workforce Analytics: Data-Driven Strategies for Workforce Planning and Development</p>
<p>员工敬业度分析: 利用数据提高士气和生产力</p> <p>Employee Engagement Analytics: Using Data to Boost Morale and Productivity</p>
<p>营销分析: 通过数据提高客户参与度</p> <p>Marketing Analytics: Driving Customer Engagement through Data</p>
<p>销售分析: _将数据转化为销售策略</p> <p>Sales Analytics: Transforming Data into Sales Strategies</p>
<p>跨职能数据战略: _整合人力资源、市场营销和销售数据</p> <p>Cross-Functional Data Strategies: Integrating HR, Marketing, and Sales Data</p>
<p>促进业务增长的高级数据分析技术</p> <p>Advanced Data Analytics Techniques for Business Growth</p>



利用社交媒体分析促进销售成功

Leveraging Social Media Analytics for Sales Success

预测性销售分析：_预测未来销售趋势

Predictive Sales Analytics: Forecasting Future Sales Trends

客户旅程分析：_通过深入洞察客户提高销售业绩

Customer Journey Analytics: Enhancing Sales through In-Depth Customer Insights

数据驱动的销售区域管理：优化销售业绩和覆盖范围

Data-Driven Sales Territory Management: Optimizing Sales Performance and Coverage

利用数据分析提高供应商绩效

Enhancing Supplier Performance with Data Analytics

通过数据洞察实现可持续供应链管理

Sustainable Supply Chain Management through Data Insights

库存管理中的数据分析：优化库存水平，减少浪费

Data Analytics in Inventory Management: Optimizing Stock Levels and Reducing Waste

供应链风险管理：降低风险的数据驱动方法

Supply Chain Risk Management: Data-Driven Approaches to Mitigate Risks

商业创新 Business Innovation

全新的商业创新

Radical Business Innovation (EN Only)

数字化转型创新工作坊

Digital Transformation Innovation

管理者的设计思维训练

Design Thinking for Managers

领导力中的创新和创造力提升

Innovation and Creativity in Leadership

智脑绘图，视觉创新——思维导图场景化应用

Intelligent Brain Mapping, Visual Innovation: Scenario-based Application of Thinking Maps

激发潜能，点燃创新——团队创新引导师赋能

Inspiring Potential, Igniting Innovation - Empowering Team Innovation Facilitators



结构创新，系统魔方——系统思维应用于问题分析与解决

Structural Innovation, System Magic Cube - Systematic Thinking Applied to Problem Analysis and Resolution

用户思维，体验增长©——用户价值驱动体验创新

User Thinking, Experience Growth© - User Value Driven Experience Innovation

问题模，创新解©——问题分析与创新解决工作坊

Problem Mode, Innovation Solution© - Workshop on Problem Analysis and Innovation Solution

乐高系列（创新，变革管理，跨部门沟通，乐领导）

LEGO Series (Innovation, Change Management, Cross functional Communication, Leading Way)

生产，质量管理 Production and Quality Management

高执行力--班组长技能提升特训营

High Execution --Team Leader Skill Enhancement Special Training Camp

工厂整体效率提升——TPM管理

Overall Factory Efficiency Improvement - TPM Management

降本增效——工厂八大浪费消除

Cost Reduction and Efficiency Improvement - Eight Wastes Elimination in Factories

企业价值和尊严的起点——质量管理

Quality Management: The Starting Point of Enterprise Value and Dignity

提升运营效益——精益生产

Enhancing Operational Efficiency--Lean Production

最具实效的精益管理工具——5S目视化管理

The Most Effective Lean Management Tool--5S Visualization Management

企业EHS管理培训 EHS Management

风险分级管控与隐患排查治理（构建双重预防机制建设）

Risk Classification and Control and Hidden Trouble Detection and Management (Building a Dual Prevention Mechanism)



化险为夷——企业应急处置能力提升

Turning Risks Into Uncertainties - Enhancing Enterprise Emergency Disposal Capability

危险作业管控——有限空间作业安全

Control of Dangerous Operations - Safety of Limited Space Operations

新安全生产法培训

Training on the New Work Safety Law

稳在基层——班组长安全培训

Safety Training for Team Leaders

可持续发展——解读环境保护法

Sustainable Development - Interpretation of the Environmental Protection Law

职业健康管理

Occupational Health Management

研发管理课程 R&D Management (CN Only)

研发人员的创新思维训练

Innovation Thinking for R&D Professionals

产品经理的五项修炼

Five Disciplines of Product Manager

研发项目管理

Project Management for R&D Professionals

集成产品开发

Integrated Product Development (IPD)

采购和供应链管理 Procurement & Supply Chain Management

六脉神剑：卓越采购人员必备的六项技能

Six Essential Skills for Procurement Excellence

降本增效：采购成本分析、控制与降低

Cost Analysis, Control and Reduce in Procurement

技术革新：数字化供应链

Technology Innovation: Digitalization in Supply Chain



现金为王：企业库存管理

Warehouse and Inventory Management

合作共赢：供应商谈判实务

Win-Win Cooperation: Practical Negotiation Skills with Supplier

披沙拣金：供应商的选择与评估

Supplier Selection and Evaluation

讲信修睦：采购合同准备实务

Preparation for Procurement Contract

行慎致远：供应战略制定

Supply Chain Strategy Development

演讲和沟通技巧 Presentation Skills & Communication

敏捷沟通

Agile Communication

提升人际关系影响力-以结果为导向的双赢沟通技巧

Enhance Interpersonal Influence - Results-Oriented Win-Win Communication Skills

沟通和谈判技巧

Communication and Negotiation Skills

魅力表达——结构化商务演讲与汇报

Structured Business Presentation and Reporting

公众演说与表达技巧

Speak Up: Mastering the Art of Public Speaking

向上汇报技巧

Upward Reporting Skills

销售技巧和客户服务 Sales Skills & Customer Service

全方位销售系列培训项目

Full Sales Series Training Program

以客为本-开发新客户

Client Value Focused Prospecting



创建销售策略 Developing Sales Strategy
价值销售技巧 Value Selling Skill
顾问式销售 Consultative Selling
落地辅导 On Field Coaching
以服务促销售-优质客户服务 Enhance sales through delivering exceptional customer service
销售演示技巧 Sales Presentation Skills
商业谈判-制胜之道 Effective Business Negotiation Skills
高效销售管理 Field Sales Management
关键客户拓展与维护工作坊 Key Account Management Workshop
职业素养提升 Personal Development
创造性解决问题和成功决策 Creative Problem Solving and Decision Making
基于系统思维的问题分析与解决 Problem Analysis and Solution Based on Systematic Thinking
数字化增长, 管理创新——《数字化问题分析与解决》 Digital Growth, Management Innovation - Digital Problem Analysis and Resolution
商务写作技巧 Business Writing Skills
蹭热点, 爆引流——新闻写作与文案策划 News Writing and Copywriting Planning



金字塔原理·逻辑搭建, 可信表达

Pyramid Thinking

提升个人效能-驾驭情绪释放压力

Enhancing Personal Effectiveness – Managing & Navigating Emotions and Releasing Stress

人力资源管理 Human Resource

快捷建立人力资源体系

Establishing Human Resource System Quickly

跨文化培训 Intercultural Training

如何在中国更好的生活, 工作以及领导团队

Bridging the Culture Gap-Living, Working and Leading in China

跨文化培训-虚拟沟通

Cross Cultural Training-Virtual Communication

跨文化沟通和冲突管理

Intercultural Communication, Problems and Conflict Management

关务培训 Customs Training

进出口通关实务操作及其风险控制

Practical Operation of Import and Export Customs Clearance and its Risk Control

进出口货物商品归类海关管理及其技术层面操作技巧解析

Customs Management of Commodity Classification on Import and Export Cargo and the Analyze of its Processing Skill Relating to Technique

项目管理 Project Management

数字化项目管理——数字化转型落地项目实战

Digital Project Management - Digital Transformation Project Practical Combat

突破产品项目困境

Breaking through Product Project Dilemma

项目领导力和团队管理

Project Leadership and Team Management



敏捷项目管理

Agile Project Management

项目管理精要

Project Management Essence

计算机应用技能 **Computer Application Skills**

PPT高效制作与设计呈现

Efficient PPT Design and Production Skills

如何使用 Excel 提高你的工作效率

Working Smart with Microsoft Excel

Excel超级实践：数据管理与统计分析

Excel Super Practice: Data Management and Analysis

Excel超级实践：函数深度应用

Excel Super Practice: In-depth Application of Functions

Excel超级实践：数据透视表深度应用

Excel Super Practice: In-depth Application of PivotTable

Excel超级实践：用图表说话

Excel Super Practice: Say It with Charts

Excel超级实践：Power Pivot数据建模与DAX函数

Excel Super Practice: Expert Data Modeling with Power Pivot and DAX

Excel超级实践：宏与VBA

Excel Super Practice: Macro & VBA

数据化思维在企业中的应用

Data-oriented Thinking in Enterprises

Excel 在财务分析中的高级应用

Advanced Application of Excel in Financial Analysis

Microsoft 365云端协作新体验

Microsoft 365: Improved Experience in Cloud Collaboration

Outlook 邮件与日程管理

Managing Emails and Schedules Using Microsoft Outlook



Teams 团队远程协作 Working Smart with Microsoft Team
Power BI 商业数据可视化分析 Analyzing and Visualizing Business Data with Power BI
Tableau 商业数据可视化分析 Analyzing and Visualizing Business Data with Tableau
AI赋能: Power Platform低代码开发应用基础 Power Platform Developer Foundation
AI赋能: Power Automate 流程自动化应用 Power Automate Application for End User
如何使用 MS Project 提高项目管理水平 Working Smart with Microsoft Project
Think-cell 图表创建与演示 Creating and Presenting Charts with think-cell
Visio 商务图形绘制 Creating Business Diagrams with Microsoft Visio
AutoCAD 二维制图 (初级) Essential AutoCAD skills: 2-D Drawing Basics
AutoCAD 二维制图 (中级) Essential AutoCAD Skills: 2-D Drawing Intermediate
快速上手, 成为短视频达人 Making Short Videos with Capcut

培训语言为中文或英文。

Training language will be Chinese or English.

如需要详细课程大纲或有任何问题， 欢迎联系张轶慧女士。

For any questions and details of the course outlines, please contact Ms. Zhang

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